

Donna Vella

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**Dedication
+ Service
= Results**



Top Production
Since 1989

Sales agent Donna Vella of Prudential California Realty in Thousand Oaks, has the knack for putting people completely at ease while going through the rigors of buying or selling a home.

Gregarious and intelligent, she is a dynamo at contract negotiations and a master at orchestrating the myriad forces that shape a successful real estate transaction. She has fine tuned the escrow process by capitalizing on her innate ability to motivate affiliated personnel — lenders, escrow officers, appraisers, title representatives, inspectors, etc., all of whom seem to work in unison to meet Donna's expectations.

Donna took the real estate industry by storm in 1987, capturing her previous company's highest productivity award — after just one year in the field, a seemingly impossible feat for a rookie salesperson and has consistently received Top Production awards ever since. She is a member of the Chairman's Circle and is a 1998 Prudential Legend Award winner for having been honored as a member of the Chairman's Circle for 5 or more years. These honors place her among the top real estate professionals nationwide. She is well-respected for her work with corporate transferees moving into Southern California from anywhere in the nation.

Donna is also well known throughout the Conejo Valley, Simi Valley, Moorpark, and the San Fernando Valley for her effective marketing skills in selling everything from first-time condominiums to multi-million dollar estate properties.

Her tireless efforts in designing new innovative marketing campaigns around the uniqueness of each property and the individual needs of her clients, have been instrumental in her high ratio of sales to listings. She closes escrows in excess of \$20 million each and every year.

Donna's clients become her friends and that is what she enjoys most about the real estate business — the opportunity to make new friends. Outside of real estate, Donna's anchors in life are her son Jonathan, and her husband Rob who she married in May 2004.